

Wynn RESORTS[®]

Wynn Everett | September 29, 2015

ACCESS & OPPORTUNITY COMMITTEE MONTHLY UPDATE JULY - AUGUST

Participation Goals Review

Consultant / Contractor Participation – Design Contracts:

Minority Business Enterprise (MBE): 7.9%

Women Business Enterprise (WBE): 10%

Veteran Business Enterprise (VBE): 1%

Contractor Participation – Construction Contracts:

Minority Business Enterprise (MBE): 5%

Women Business Enterprise (WBE): 5.4%

Veteran Business Enterprise (WBE): 1%

Workforce Participation – Construction (% of workforce hours):

Minorities: 15.3%

Women: 6.9%

Veterans: 3%

Design: M/W/VBE Participation

- Design work is in progress, with multiple RFPs issued and contracts awarded during July and August, and several more in the pipeline. The majority of the design work will be awarded and completed by the end of 2016.
- As of August 31st, 2015 Wynn had awarded:
 - **6.7% of design contracts to MBEs (7.9% goal)**, up from 5.3% awarded as of June 30th, with three new contracts awarded to MBEs for architecture, acoustics, and interior design.
 - **2.2% of design contracts to WBEs (10.0% goal)**, up from 1.3% as of June 30th, with an architecture contract awarded to Saam Architecture, a local WBE.
 - **0% of design contracts to VBEs (1.0% goal)**. VBE participation expected for upcoming off-site transportation improvements design work.

Design: M/W/VBE Participation

- Wynn expects to achieve 9.9% MBE, 7.1% WBE, and 0.3% VBE participation over the next several months, following the award of contracts that are in progress.

	Goal	Awarded	<i>Current Award Pipeline</i>
MBE	7.9%	6.7%	9.9%
WBE	10.0%	2.2%	7.1%
VBE	1.0%	0.0%	0.3%
<i>TOTAL</i>	18.9%	8.9%	17.3%

Design: M/W/VBE Participation

- Submitted request for Veteran-owned design firms in the Boston Society of Architects weekly newsletter. Working with the SBA to identify design and engineering VBEs.
- Connected interested M/W/VBEs with prime bidders on off-site transportation improvements engineering RFP.
- Attending GNEMSDC annual vendor conference & expo (September).
- Attending annual Center for Women & Enterprise annual vendor conference & expo (October).

Design: M/W/VBE Participation, Contracts Awarded

MBE	Service Area	Consultant / Contractor	Location	Contract Amount (\$)	% of Awarded Contracts	% Goal
	Themed Architecture	Michael Hong Architects Inc.	Culver City, CA			
	Irrigation Design	EMI* (Sub to Lifescapes)	Orange, CA			
	Fire Protection	Fernandez & Associates (Sub to Jacobs)	Byfield, MA			
	MEP	SAR Engineering (Sub to Jacobs)	Quincy, MA			
	Food Service	Crabtree McGrath (Sub to Jacobs)	Georgetown, MA			
	Architecture	DREAM Collaborative (Sub to Jacobs)	Boston, MA			
	Acoustics	Shen Milsom & Wilke (Sub to Jacobs)	New York, NY			
	Interior Design	Bukhari Design Studio*	Las Vegas, NV			
TOTAL				\$3,262,750	6.7%	7.9%

WBE						
	Landscape Architecture	Pam Shadley Associates (Sub to Lifescapes)	Lexington, MA			
	Interior Design	Cleo Design*	Las Vegas, NV			
	Architecture	Saam Architecture (Sub to Jacobs)	Boston, MA			
TOTAL				\$1,069,500	2.2%	10.0%

Design: M/W/VBE Participation, Contract Pipeline

Service Area	Estimated Contract Amount (\$)	M/W/VBE Firms Under Consideration (contracts and subcontracts not yet awarded)
Civil / Site Engineering <i>(sub to Bohler, Jacobs)</i>	265,000	Nobis Engineering (MBE) – Lowell, MA PEER Consultants (WBE) – Burlington, MA
Off-site Transportation Improvements Design <i>(prime and subcontract work)</i>	700,000	Fort Hill Companies (VBE) – Boston, MA C&C Consulting Engineers (MBE) – Boston, MA Regina Villa Associates (WBE) – Boston, MA Comprehensive Environmental (WBE) – Marlborough, MA Keville Enterprises (WBE) – Boston, MA Shadley Associates (WBE) – Lexington, MA

Design: Excluded Areas

The following areas have been excluded from design diversity goals:

1. Consultants engaged prior to Wynn's MGC gaming license award.
2. Reimbursable expenses, sub-consultant management fees.
3. Specialty Services:
 - High-rise tower wind analysis (awarded to RWDI)
 - Vertical transportation design (awarded to Lerch Bates)
 - High-rise façade management (awarded to Lerch Bates)
 - Casino surveillance (awarded to M. Malia & Associates)

Construction: M/W/VBE Participation

- As of August 31st, no construction contracts had been awarded (pre-construction work awarded in early September).
- Issued Project's first requests for construction bids: fence / site clearing work and remediation.
- Held mandatory pre-bid meetings for interested bidders, covering M/W/VBE contracting requirements and requirements for local, minority, female, veteran workforce participation.

Construction: M/W/VBE Participation

- Pre-construction work began on the site in early September. Cashman was awarded a contract to complete site clearing and fence work - contract value of \$191,795.
- Cashman has engaged two WBEs, one MBE, and one VBE as subcontractors and suppliers and expects to achieve the following diverse participation on their contracted work: 5.5% MBE, 20.9% WBE, and 0.6% VBE.
 - Delucca Fence Company (WBE) – Methuen, MA
 - Fabiano Oil Corp (WBE) – Wrentham, MA
 - Richard W. Reid Electrical Company (MBE) – Billerica, MA
 - J Rams (VBE) - East Wareham, MA

Construction: M/W/VBE Participation, Contract Pipeline

Service Area	Estimated M/W/VBE Contract Amount (\$)	M/W/VBE Firms Under Consideration (Contracts and subcontracts not yet awarded)
Remediation <i>(prime and subcontract work)</i>	650,000	Charter Contracting Company (MBE) – Boston, MA Construction Management & Consultants (VBE) – Cambridge, MA Mattucchio Construction (WBE) – Malden, MA Mill City Environmental (MBE) – Lowell, MA Essex Newbury North (MBE) – Newburyport, MA Comprehensive Environmental (WBE) – Marlborough, MA Newton Fire & Flood (MBE) – Newton, MA Strategic Environmental Services (WBE) – Sutton, MA Nover Armstrong (WBE) – Carver, MA RM Technologies (MBE) – Lawrence, MA

Construction: Workforce Participation

- Workforce participation goals included in upcoming construction work RFPs / bid documents and discussed at mandatory pre-bid meetings for all upcoming construction work. Contractors required to submit weekly workforce reports to track compliance with diversity goals.
- Met with community groups, Building Trades representatives, and the MGC to discuss strategies to achieve local and diverse workforce goals.
- Coordinating with Mass Building Trades, Carpenters, and local Career Centers to build a pipeline of local and diverse career-seekers interested in the trades, and support the application process.
- Coordinating Fall Women's Construction Career Event with Chelsea Collaborative.
- Outreach to the veteran community at the North Shore Veterans Appreciation Day and Parade.

Wynn RESORTS[®]